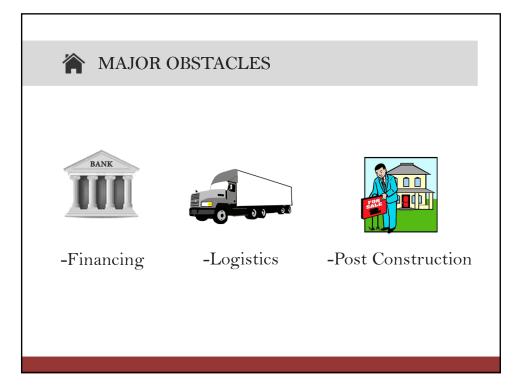
Tackling Rural Area Development & From Bleak To Chic – 12 Big Design Ideas On A Budget



PRESENTERS

Lance A. Windel LW Development

Elizabeth A. Windel, AIA Southern Design Group



🚔 FINANCING

-Local Banks

-Large Non-Local Banks

-Government Subsidized Lending

-Private Investment (local and non-local)



-Other Financial Assistance (Gap fills)





HOW HAVE WE ADDRESSED THESE ISSUES?

FINANCING

Ponca City:

- -Local bank for a smaller deal (10 houses).
- -City rebate per house to fill funding gap.

Enid:

-Out of market banks with sales restrictions.

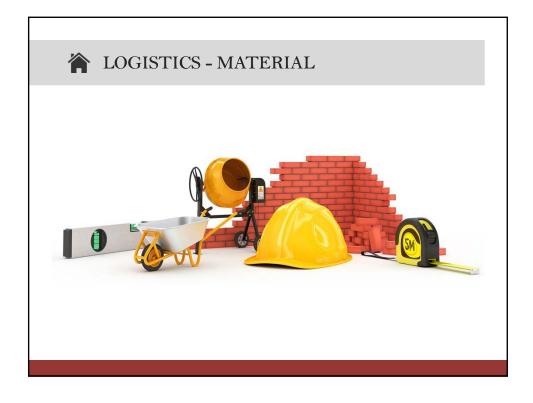
Guymon:

- -Low interest loan from OHFA.
- -City rebate per house to fill funding gap.



















POST CONSTRUCTION

Enid:

Hired a local Realtor as an employee.

Ponca City: Made the Enid employee commute.

Guymon:

Cut a deal with a Real Estate office with exclusive right to sell.

Property Management – We have not gotten there yet.





GUYMON DETAILS

With OHFA (2.6 million dollar loan 1% interest)

-24 homes built

-Homes between 1,500 to 1,900 square feet

-Sales price from \$135,000 to \$175,000 (\$90 SF)

-There are no income restrictions

Open Market Financing

-6 homes built

-Homes between 1,900 to 2,400 square feet

-Still \$90 per square feet

From Bleak To Chic – 12 Big Design Ideas On A Budget

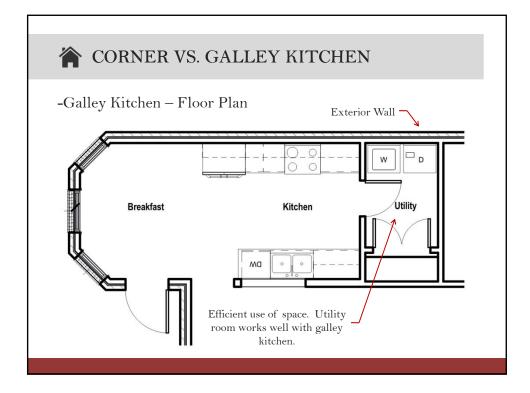






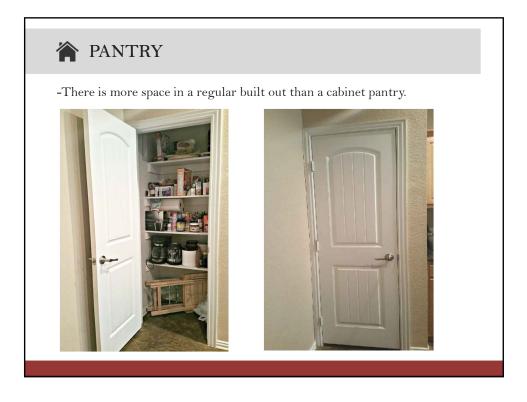


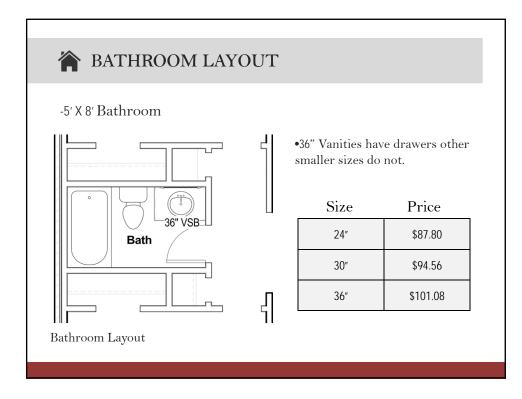




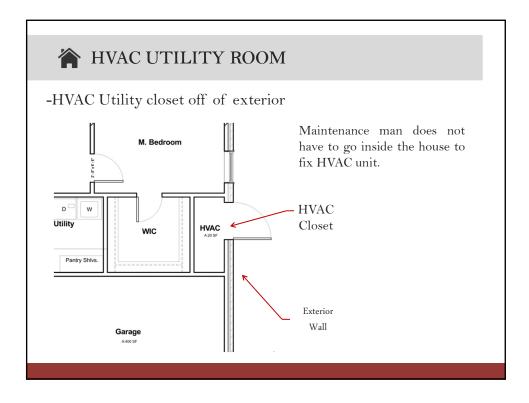


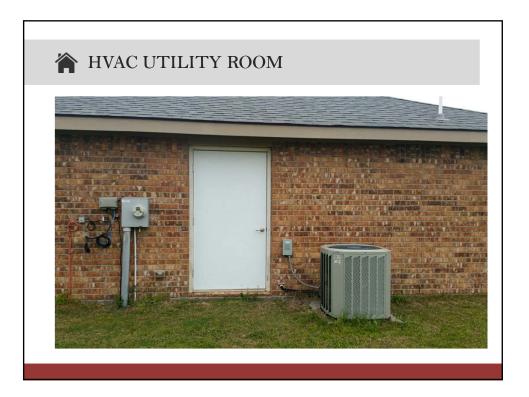




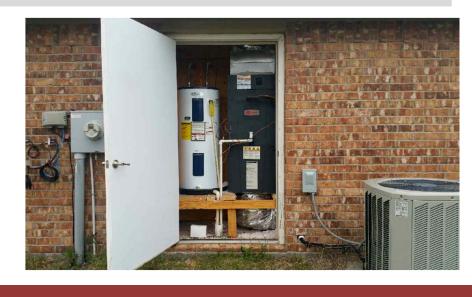


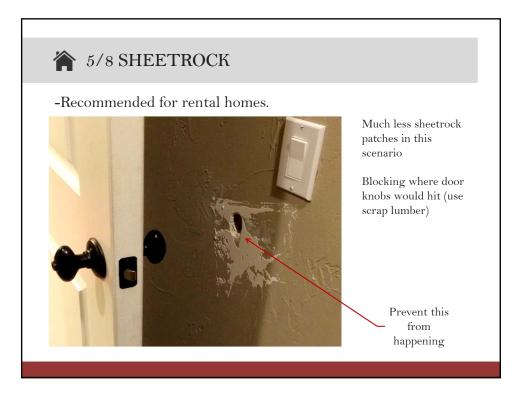


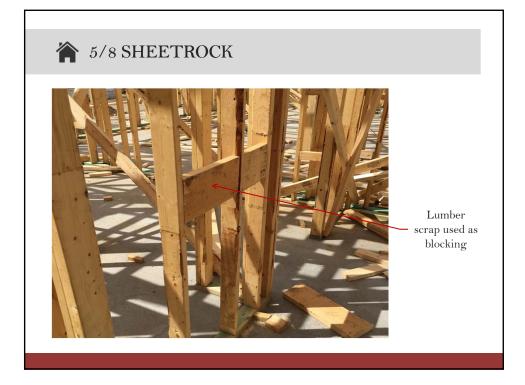




THE HEAD WALL THE ROOM







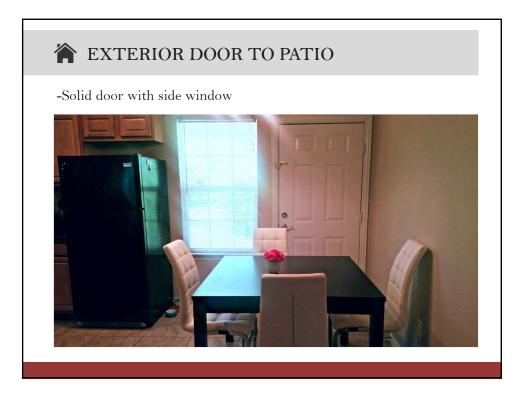


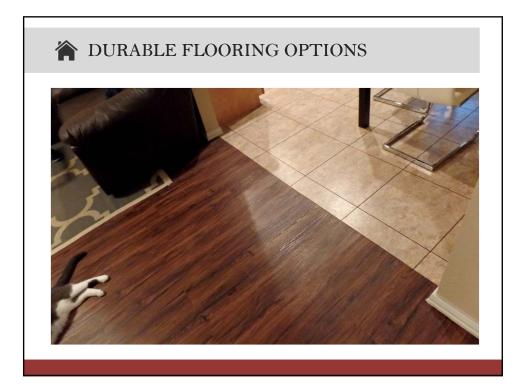




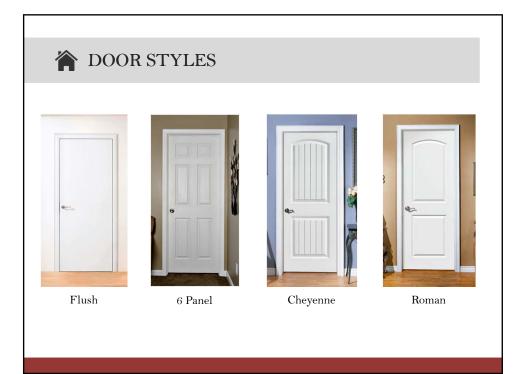












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